



## SAGE ERP X3



### Wales Millennium Centre becomes the first UK Sage ERP X3 version 7 site

#### CLIENT PROFILE:

Wales Millennium Centre (*Canolfan Mileniwm Cymru*) is an arts centre located in the Cardiff Bay area of Cardiff, Wales. The site covers a total area of 7.5 acres. Phase 1 of the building was opened during the weekend of the 26–28 November 2004 and phase 2 opened on 22 January 2009 with an inaugural concert. The Centre has hosted performances of opera, ballet, dance, comedy and musicals over the past 10 years and welcomes in the region of 1.5 million visitors annually. It also houses the BBC National Orchestra of Wales, WNO and six other arts companies. With plans to further develop the Centre they required an ERP solution that could support their growing business requirements.

#### BACKGROUND:

Wales Millennium Centre was struggling with an aged system which was not user friendly. As new employees came on board with no prior experience of the system, they needed to undergo thorough training from scratch. In addition, Wales Millennium Centre was running on an old version of the software and were facing very costly upgrade charges. Financial analysis was a struggle, making it difficult to get real time insight into their business. This was further exaggerated due to having little integration between the ticketing system and the EPoS solution.

#### LOOKING FOR THE RIGHT SOLUTION:

Wales Millennium Centre decided they wanted to look closely at the Sage 200 finance suite. After contacting the K3FDS team in 2013 we quickly established that Sage 200 would not be suited to the configuration of their nominal structure without the addition of the Project Accounting module. Wales Millennium Centre required an 'out of the box' solution, with minimal development requirements. Sage ERP X3 was identified as a potential solution.

## THE RIGHT CHOICE:

The existing finance system was over-complicated and Wales Millennium Centre was heavily reliant on manual processes. An example of this is 30 requisition users raising Purchase Orders manually and seeking manual approvals – not only hugely time consuming but also prone to error. With the implementation of Sage ERP X3 this process will be fully automated and with EDM (Electronic Document Management) as standard, gone will be the need to sign physical PO's. A massive saving in terms of man hours. Sage ERP X3 is a platform which can be developed as and when Wales Millennium Centre grows. As standard it delivers significant improvements across their financial operation and integrates with their ticketing and EPOS system.

“Sage ERP X3 offers us the flexibility we need to move forward as a company”

*“Sage ERP X3 offers us the flexibility we need to move forward as a company. As we embark on another successful 10 years, we look forward to substantial efficiencies that the solution will provide our business, with purchase orders and document management.”*

**Mark Heycock - Head of Finance and IT at Wales Millennium Centre**

Sage ERP X3 Version 7 includes two key features which very much appealed to Wales Millennium Centre. A truly mobile solution which enables anytime access to X3 from a tablet, mobile phone or laptop enabling approvals, checks and reports from off-site users. In addition, the search facility within version 7 is similar to that of Google, enabling keyword based searching.

Wales Millennium Centre is the first Sage ERP X3 version 7 customer in the UK.

## THE RIGHT PARTNER:

K3FDS are proud to have an operation in Cardiff and from our initial Sage 200 meeting we were hugely excited to work with Wales Millennium Centre. We were determined to help them find the right solution. We are proud to work with such a fantastic and unique business.

## WHAT IS SAGE ERP X3?

Sage ERP X3 is a full-service enterprise management software system for mid-market businesses aimed at meeting the most elaborate business processes, while remaining cost-effective, quick to implement and simple to use. With a choice of languages, currencies, locations and legislations, Sage ERP X3 offers an efficient, multi-company solution.

Key features:

- Get up and running quickly and easily – Quick to scope, implement and roll out across your business
- Choose the technology that suits you – Work with your existing IT systems
- Manage your global operations easily – Manage multiple businesses across multiple countries
- Implement software that can grow and change with you – Have as few as ten or as many as 2000 users on one system
- Keep things simple for your users – Help your people to make the most of software that's simple to use.

Web: [k3fds.com](http://k3fds.com)  
Phone: 0870 873 4387  
Email: [info@k3fds.com](mailto:info@k3fds.com)

